

I

Thank you for taking the time to tell us about yourself
your skin and how we can keep you both happy

Your Name:

Phone:

Address:

City:

State:

Zip:

1. What is your skin type? ☐ Dry ☐ Normal ☒ Combination ☐ Oily

2. What are/were your skin care concerns? my skin would look dry & dull. I always had one or two pimples that seemed to last forever. I wanted clear & glowing skin.

3. What skincare regimen have you used prior to using D'Arcy? (dermatologist, antibiotics, other skin care products) What were the results? Avon Anew. It would clear up my skin, but it left my skin dry & flakey.

4. What D'Arcy products have you used to help these concerns? drying lotion beta renewing cream & the ichtammol mask

5. What results did you experience from using D'Arcy products? my pimples went away, black heads vanished and the beta renewing cream leaves my skin soft. I have always worn makeup but since D'Arcy i'm not wearing as much face makeup. My skin really looks pretty!

6. What are your favorite D'Arcy products? Tell us why. drying lotion, I have had pimples and nothing would make them go away. As soon as I wash get rid of one another would come back. Drying lotion works.

7. Is there a product we do not have that you would like to see D'Arcy offer? If so, tell us about it. eye make up remover. I would like to use nothing but D'Arcy.

8. Why did you become a D'Arcy Advantage member? How can we improve member services? It was halloween night I was sick at home. While I was channel surfing I saw miss universe talking about this great skin care. I had to try it. I have only used your member once but they were nice and very helpful.

9. Does Brook Lee, Miss Universe 1997, a D'Arcy Skincare user, best represent D'Arcy as its National Spokesperson? Explain your answer.

Brook Lee is very pretty and has a great smile. She seems to be honest and down to earth. She makes a perfect spokeswoman for D'Arcy.

10. General Comments: I would like D'Arcy to carry a line of cosmetics. Since I do wear makeup, and I love D'Arcy. Why not use all of D'Arcy.

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To receive your FREE D'Arcy Anti-Acne Serum, please send this completed form to:

D'Arcy Skincare

Department Survey

5815 North Andrews Way Fort Lauderdale, FL 33309

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Thank you for taking the time to tell us about yourself,
your skin and how we can keep you both happy. GUESS 4/1

Your Name: [REDACTED] Phone: [REDACTED]
Address: [REDACTED] City: [REDACTED] State: [REDACTED] Zip: [REDACTED]

1. What is your skin type? ☐ Dry ☐ Normal ☐ Combination ☒ Oily

2. What are/were your skin care concerns? my skin concerns are acne and blemishes.

3. What skincare regimen have you used prior to using D'Arcy? (dermatologist, antibiotics, other skin care products) What were the results?

I have used all of the acne products in the market. The results are fair in some cases but not what expected.

4. What D'Arcy products have you used to help these concerns? The drying lotion and the lightening cream.

5. What results did you experience from using D'Arcy products? I've only used D'Arcy products for a few month's and the results are great

6. What are your favorite D'Arcy products? Tell us why. All the D'Arcy products that I've used work better than anything out there. The drying lotion has to be one of your best products. It does wonder for acne prone skin.

7. Is there a product we do not have that you would like to see D'Arcy offer? If so, tell us about it. I need something for dark acne blemishes and scarring.

8. Why did you become a D'Arcy Advantage member? How can we improve member services? I became a member because your product works great as far as better services maybe more information about existing products as well as new products.

9. Does Brook Lee, Miss Universe 1997, a D'Arcy Skincare user, best represent D'Arcy as its National Spokesperson? Explain your answer.

10. General Comments:

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Thank you for taking the time to tell us about yourself,
your skin and how we can keep you both happy. JUN 9 4

Your Name: [REDACTED] Phone: [REDACTED]
Address: [REDACTED] City: [REDACTED] State: [REDACTED] Zip: [REDACTED]

1. What is your skin type? ☐ Dry ☐ Normal ☒ Combination ☐ Oily
2. What are/were your skin care concerns? My skin care concerns are a clean, well balanced, and blemish free face.
3. What skincare regimen have you used prior to using D'Arcy? (dermatologist, antibiotics, other skin care products) What were the results? I used to use Lancome skin care products. The results were not as effective as the Darcy products.
4. What D'Arcy products have you used to help these concerns? The D'Arcy products I have used for my skin care needs are camphor cleansing lotion, collagen toner, mask, drying lotion, etc.
5. What results did you experience from using D'Arcy products? The results I experienced from using D'Arcy products are less breakouts, smoother face, and less oily face after several hours of makeup wear.
6. What are your favorite D'Arcy products? Tell us why. My favorite D'Arcy products are the drying lotion and camphor cleansing lotion. The drying lotion makes pimples disappear practically overnight and the camphor cleansing lotion keeps my face clean and clear.
7. Is there a product we do not have that you would like to see D'Arcy offer? If so, tell us about it. Translucent pressed powder.
8. Why did you become a D'Arcy Advantage member? How can we improve member services? I became a D'Arcy Advantage member to take advantage of the convenient delivery services, discounts, and the great products.
9. Does Brook Lee, Miss Universe 1997, a D'Arcy Skincare user, best represent D'Arcy as its National Spokesperson? Explain your answer. Miss Universe did not help to influence my decision to use D'Arcy. I heard supermodels such as Naomi Campbell use D'Arcy which I thought instantly must be a good product.

10. General Comments:

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Thank you for taking the time to tell us about yourself,
your skin and how we can keep you both happy.

Your Name: _____

Phone: (_____) _____

Address: _____

City: _____

State: _____

Zip: _____

1. What is your skin type? ☐ Dry ☐ Normal ☒ Combination ☐ Oily

2. What are/were your skin care concerns? Acne & oil control, clogged pores.
Sensitive skin

3. What skincare regimen have you used prior to using D'Arcy? (dermatologist, antibiotics, other skin care products) What were the results?

Erythromycin gel, SA, Ac. Results were good. Still use
Erythromycin gel.

4. What D'Arcy products have you used to help these concerns? Acne lotion, Camphor cleansing lot
Ichthammol mask Skin vitamins, [redacted]

5. What results did you experience from using D'Arcy products? Excellent results. I have very
sensitive skin some acne products are too strong &
they make me breakout even more. All your products are
excellent!!!

6. What are your favorite D'Arcy products? Tell us why. The [redacted] & Ichthammol mask
The Ichthammol mask really cleans deep & leaves
my face glowing & healthy. The [redacted] really
[redacted]

7. Is there a product we do not have that you would like to see D'Arcy offer? If so, tell us about it. makeup & powder
blush for problem skin

8. Why did you become a D'Arcy Advantage member? How can we improve member services? good value. The
products do what they say.

9. Does Brook Lee, Miss Universe 1997, a D'Arcy Skincare user, best represent D'Arcy as its National Spokesperson? Explain your answer.

No Because she has probably never had
a zit in her life.



10. General Comments: _____

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3/10 Thank you for taking the time to tell us about yourself
your skin and how we can keep you both happy JKL 17 4-22

Your Name: [REDACTED] Phone: [REDACTED]

Address: [REDACTED] City: [REDACTED] State: [REDACTED] Zip: [REDACTED]

1. What is your skin type? ☐ Dry ☒ Normal ☐ Combination ☐ Oily

2. What are/were your skin care concerns? I get occasional acne, which makes me very self conscious. I could never find a fast wash that didn't either dry my skin or break me out.

3. What skincare regimen have you used prior to using D'Arcy? (dermatologist, antibiotics, other skin care products) What were the results? Everything! I have tried every over the counter product they had. When those didn't work I went to a dermatologist. He prescribed some pills that were half way decent, but I was paying \$70 for a 2 month supply! It was crazy!

4. What D'Arcy products have you used to help these concerns? Natural Fast Wash, Collagen Fast Wash, Original Drying Lotion, Zinc & sulfur mask, Kaolin Face Mask, etc

5. What results did you experience from using D'Arcy products? I absolutely love the Natural Fast Wash & Drying Lotion. This is the first affordable product that gets rid of the acne without drying out my face! The drying lotion helps any zits that come up (if I use it fast enough) disappear! It really works, and that's exciting!

6. What are your favorite D'Arcy products? Tell us why.

See above!

7. Is there a product we do not have that you would like to see D'Arcy offer? If so, tell us about it. Nope! D'Arcy offers everything I could possibly think of! → Maybe a skin-friendly makeup line?

8. Why did you become a D'Arcy Advantage member? How can we improve member services? I saw a tiny ad in Cosmo about a year ago for the original drying lotion, got a sample of several different products in a beginners kit, and have been hooked ever since! Customer service is great - they seem to really care!

9. Does Brook Lee, Miss Universe 1997, a D'Arcy Skincare user, best represent D'Arcy as its National Spokesperson? Explain your answer. Truthfully, I have never seen Ms Lee. I would assume to be Miss Universe, you would have to have a healthy face. And I have no doubts that D'Arcy helped her to achieve the face that won her the crown, and maintain it.

10. General Comments:

I ♥ D'Arcy!

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Thank you for taking the time to tell us about yourself,
your skin and how we can keep you both happy. GHA8
4-1

Your Name: [REDACTED] Phone: [REDACTED]

Address: [REDACTED] City: [REDACTED] State: [REDACTED] Zip: [REDACTED]

1. What is your skin type? ☐ Dry ☐ Normal ☐ Combination ☒ Oily

2. What are/were your skin care concerns? Adult acne; desire for clear, healthy skin

3. What skincare regimen have you used prior to using D'Arcy? (dermatologist, antibiotics, other skin care products) What were the results?

Tried it all! The dermatologist, use of oral + topical antibiotics, expensive + low-cost products, all resulted in only short term help.

4. What D'Arcy products have you used to help these concerns? "Acne Lotion", "Drying Lotion", "Liqui-Matte"

5. What results did you experience from using D'Arcy products? Dramatic reduction in cystic acne,

acne, occasional + clearer skin

6. What are your favorite D'Arcy products? Tell us why. Drying lotion is wonderful for "zit" management

It saved my wedding! Acne lotion works better than any astringent I've ever used, + leaves my skin feeling clean! Collagen Soapless Soap cleanses with a fresh feeling. Drying lotion is great for evening + treating acne.

7. Is there a product we do not have that you would like to see D'Arcy offer? If so, tell us about it. Blackhead remover and wrinkle cream

8. Why did you become a D'Arcy Advantage member? How can we improve member services? I use the products regularly + like the convenience of regular deliveries; I never run out!

9. Does Brook Lee, Miss Universe 1997, a D'Arcy Skincare user, best represent D'Arcy as its National Spokesperson? Explain your answer.

I think it's a good idea to have a so-called "beauty queen" as a representative; it gives the impression that acne can be controlled, and that all women can be beautiful. It's reassuring to think that "glamour gals" have the same skin problems as many women.

10. General Comments: I love D'Arcy products! I've used almost every product on the market in the last 10 years, and D'Arcy products are the best!

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Thank you for taking the time to tell us about yourself,
your skin and how we can keep you both happy. HARI,
4-

Your Name: [REDACTED] Phone: ([REDACTED])

Address: [REDACTED] City: [REDACTED] State: [REDACTED] Zip: [REDACTED]

1. What is your skin type? ☐ Dry ☒ Normal ☐ Combination ☐ Oily

2. What are/were your skin care concerns? To maintain a healthy looking, clear and clean complexion

3. What skincare regimen have you used prior to using D'Arcy? (dermatologist, antibiotics, other skin care products) What were the results?
other products (Aveda); My skin changed and I had seemed to develop an allergic reaction to the products.

4. What D'Arcy products have you used to help these concerns? The complete skincare line for combination skin.

5. What results did you experience from using D'Arcy products? Consistently healthy, smooth & clear complexion. Never too oily looking skin even in my T-zone.

6. What are your favorite D'Arcy products? Tell us why. Daily drying solution. When I start to see a blemish appearing I stop it dead in its tracks. Even my husband is using it.

7. Is there a product we do not have that you would like to see D'Arcy offer? If so, tell us about it.

8. Why did you become a D'Arcy Advantage member? How can we improve member services? To take advantage of the savings

9. Does Brook Lee, Miss Universe 1997, a D'Arcy Skincare user, best represent D'Arcy as its National Spokesperson? Explain your answer.

10. General Comments:

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Thank you for taking the time to tell us about yourself,
your skin and how we can keep you both happy. NSH10
4/10

Your Name: [REDACTED] Phone: [REDACTED]
Address: [REDACTED] City: [REDACTED] State: [REDACTED] Zip: [REDACTED]

1. What is your skin type? ☐ Dry ☐ Normal ☒ Combination ☐ Oily

2. What are/were your skin care concerns? blemishes + wrinkles

3. What skincare regimen have you used prior to using D'Arcy? (dermatologist, antibiotics, other skin care products) What were the results?

Many key products - did not work.

4. What D'Arcy products have you used to help these concerns? drying lotion + eye cream

5. What results did you experience from using D'Arcy products?

Best results, even achieved

6. What are your favorite D'Arcy products? Tell us why. drying lotion - it works unbelievably well

7. Is there a product we do not have that you would like to see D'Arcy offer? If so, tell us about it.

8. Why did you become a D'Arcy Advantage member? How can we improve member services? cost effective!

9. Does Brook Lee, Miss Universe 1997, a D'Arcy Skincare user, best represent D'Arcy as its National Spokesperson? Explain your answer.

Don't know Brook Lee

10. General Comments:

I am 45 years old & this is the best my skin
has ever looked. Thank you!

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☒ Would you like to be contacted about being featured in any future filmed testimonials? [REDACTED]

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Thank you for taking the time to tell us about yourself,
your skin and how we can keep you both happy. JDR7
5/19

Your Name: [REDACTED] Phone: [REDACTED]
Address: [REDACTED] City: [REDACTED] State: [REDACTED] Zip: [REDACTED]

1. What is your skin type? ☐ Dry ☐ Normal ☐ Combination ☒ Oily
2. What are/were your skin care concerns? Monthly acne flare-ups, overdrying due to acne treatments, general blotchiness, uneven texture.
3. What skincare regimen have you used prior to using D'Arcy? (dermatologist, antibiotics, other skin care products) What were the results? I've had acne since I was 11 (I'm 30). I've tried / used everything - tetracycline, accutane (worked to help the worst teenage acne).
4. What D'Arcy products have you used to help these concerns? Natural face wash, collagen soap-free soap, camphor cleansing lotion, acne lotion, drying lotion, ichtammol mask.
5. What results did you experience from using D'Arcy products? Outstanding. My complexion is more even, more glowing. It feels better. The acne-based products keep me control / manage my monthly flare-ups, but without overdrying my skin.
6. What are your favorite D'Arcy products? Tell us why. A toss-up between the drying lotion for those emergency breakouts, and the ichtammol mask for absorbing all my excess oil, evening the tone, and calming red, angry skin.
7. Is there a product we do not have that you would like to see D'Arcy offer? If so, tell us about it. A cleansing lotion or bar for oily skin on neck, chest, back & shoulders.
8. Why did you become a D'Arcy Advantage member? How can we improve member services? I originally tried the drying lotion and tried the sample travel-sized products, and I found they all worked wonderfully. I decided to sign up and quit wasting my money buying products that don't work.
9. Does Brook Lee, Miss Universe 1997, a D'Arcy Skincare user, best represent D'Arcy as its National Spokesperson? Explain your answer. I am categorically opposed to beauty pageants. I find them degrading of women and serve to objectify them. Please find another source for your spokespeople.
10. General Comments: I have complicated skin - oily, sensitive, prone to sunburn (I'm a redhead). Your products manage all these. I'd love it if you'd offer a variety of sunblocks that are for oily skin (body and face). I've been impressed with every one of the D'Arcy products I've tried.

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Thank you for taking the time to tell us about yourself,
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NOR

Your Name: [REDACTED] Phone: [REDACTED]
Address: [REDACTED] City: [REDACTED] State: [REDACTED] Zip: [REDACTED]

1. What is your skin type? ☐ Dry ☐ Normal ☐ Combination ☒ Oily
2. What are/were your skin care concerns? extremely oily skin - make-up would clissap
pear mid-day, mild ache, but when I would break-out, zits
were big & red, extremely painful, most acne products would dry-out skin, &
3. What skincare regimen have you used prior to using D'Arcy? (dermatologist, antibiotics, other skin care products) What were the results?
I've tried everything - noxema sea breeze, neutrogena, pro-active solution
etc. Nothing worked @ controlling oil & I would still break out
4. What D'Arcy products have you used to help these concerns? [REDACTED] lotion, liquid matte, &
neutralizer
5. What results did you experience from using D'Arcy products? skin cleared up some, looked more
radiant & healthier, didn't dry out & results last a long time
6. What are your favorite D'Arcy products? Tell us why. collagen skin cleanser - it thoroughly
cleanses while being gentle on the skin & [REDACTED]
[REDACTED] [REDACTED] FAST! I put it on the night
before a huge party & the next morning, my pimples were gone
7. Is there a product we do not have that you would like to see D'Arcy offer? If so, tell us about it. I was watching an
info-mercial & saw Brooke & the \$ back guarantee, & figured I
[REDACTED] had already tried
8. Why did you become a D'Arcy Advantage member? How can we improve member services? everything else, so what could I lose?

9. Does Brook Lee, Miss Universe 1997, a D'Arcy Skincare user, best represent D'Arcy as its National Spokesperson? Explain your answer.

Yes, because she makes you feel like you're not alone
with skin problems - she is a beauty queen, but she shares
her skin problems with the general public, so she comes
across as being a "real person"

10. General Comments: Great Skin Care line @ great prices! I
love the fact that you can pick & choose skin care products
to fit your needs @ no extra cost & the 1-800 # - & it
keep up the great work!

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5/12

Your Name: [REDACTED] Phone: [REDACTED]
Address: [REDACTED] City: [REDACTED] State: [REDACTED] Zip: [REDACTED]

1. What is your skin type? ☐ Dry ☐ Normal ☐ Combination ☒ Oily
2. What are/were your skin care concerns? acne blemishes, very oily skin especially in the summer.
3. What skincare regimen have you used prior to using D'Arcy? (dermatologist, antibiotics, other skin care products) What were the results?
Mary Kay - not much change on my skin It still was oily.
4. What D'Arcy products have you used to help these concerns? the acne lotion and the liquid Matte.
5. What results did you experience from using D'Arcy products? My skin look much smoother acne blemishes have diminished.
6. What are your favorite D'Arcy products? Tell us why. My favorite products are the ~~drying lotion~~ and Cellular recovery complex.
~~The drying lotion actually start clearing and drying acne within 24 hours. It's great.~~ The cellular recovery makes my skin feel refreshed and not greasy. After you put it on your skin glows.
7. Is there a product we do not have that you would like to see D'Arcy offer? If so, tell us about it.
8. Why did you become a D'Arcy Advantage member? How can we improve member services? I saw you on QVC and decided to try it. I don't know if you can improve services because I'm very satisfied, but any improvement will certainly be welcomed.
9. Does Brook Lee, Miss Universe 1997, a D'Arcy Skincare user, best represent D'Arcy as its National Spokesperson? Explain your answer.
yes, For one she did win the 1997 Miss Universe title. Her skin is beautiful. It looks smooth and she's radiant. Her skin speaks for itself.
10. General Comments: I'm very pleased I gave D'Arcy products a shot. I've tried many different product. D'Arcy product have improved my skin and gives me more animation to make a routine daily part of my life.

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Thank you for taking the time to tell us about yourself,
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5/

Your Name: [REDACTED] Phone: [REDACTED]
Address: [REDACTED] City: [REDACTED] State: [REDACTED] Zip: [REDACTED]

1. What is your skin type? ☐ Dry ☐ Normal ☒ Combination ☐ Oily
2. What are/were your skin care concerns? adult acne, occasionally I would break out with terrible acne. I never had acne as a teen.

3. What skincare regimen have you used prior to using D'Arcy? (dermatologist, antibiotics, other skin care products) What were the results?
Murad, prescription, Retin A. They work occasionally not as well as D'Arcy

4. What D'Arcy products have you used to help these concerns? acne lotion, drying lotion, Soapless Soap.

5. What results did you experience from using D'Arcy products? Originally I tried the drying lotion I was amazed. My friend told me I should try it so I did and I was impressed with such quick results so I ordered through D'Arcy advantage program

6. What are your favorite D'Arcy products? Tell us why. I've been very happy so far with all the products I've tried and can't wait to try some others!!

7. Is there a product we do not have that you would like to see D'Arcy offer? If so, tell us about it.
Well I think the products you have suit me fine

8. Why did you become a D'Arcy Advantage member? How can we improve member services?
My friend a D'Arcy user told me about it and let me try the drying lotion. She swears by your products and now I do too!

9. Does Brook Lee, Miss Universe 1997, a D'Arcy Skincare user, best represent D'Arcy as its National Spokesperson? Explain your answer.
I guess so. She is a beautiful woman and your products helped her feel comfortable about herself and appearance. Think anything that can give any-one even the slightest bit more comfortable about

10. General Comments: there appearance is a good product. we'll know appearance isn't the most important thing in a person - but it helps to feel good about the way you look. skin acne can be a terrible problem with teen and their self image and if a product can reduce the break

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If you have checked any of the above boxes, please sign your authorization [REDACTED] for the person and their appearance -

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Department Survey

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I say go for it
it's all good!

647 712
4/2

Address: _____ City: _____ State: _____ Zip: _____

- 8 kin. - That follow-up call was really important.

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Thank you for taking the time to tell us about yourself,
your skin and how we can keep you both happy. BENO
5/1

Your Name: [REDACTED] Phone: [REDACTED]
Address: [REDACTED] City: [REDACTED] State: [REDACTED] Zip: [REDACTED]

1. What is your skin type? ☐ Dry ☐ Normal ☒ Combination ☐ Oily
 2. What are/were your skin care concerns? (1) Cleaning my skin without drying it out
(2) preventing monthly breakouts on my chin
 3. What skincare regimen have you used prior to using D'Arcy? (dermatologist, antibiotics, other skin care products) What were the results?
Department store counters such as Clinique & Shasido. The results were over dry skin & breakouts
 4. What D'Arcy products have you used to help these concerns? [REDACTED], Campher Cleansing lotion,
Skin toner, Ichthammol mask, Zinc mask & the vitamins
 5. What results did you experience from using D'Arcy products? My skin has never been as clear. Since I
[REDACTED] the product I haven't had any acne show up. I have been able
to control my pimples by applying the drying lotion. It's been great.
 6. What are your favorite D'Arcy products? Tell us why. [REDACTED] The campher cleansing
& skin toner for daily cleaning which does not dry out my skin (3) The vitamins have made
my skin look healthier. I have found that the vitamins have also healed some red marks
left from previous breakouts.
 7. Is there a product we do not have that you would like to see D'Arcy offer? If so, tell us about it. Aromatherapy products for
the bath & shower
 8. Why did you become a D'Arcy Advantage member? How can we improve member services? I saw your product being
advertised on a Home Shopping show on T.V. I decided to order & try the product since
I couldn't find a daily cleansing product suitable for my skin. I loved the products &
am going to continue using them.
 9. Does Brook Lee, Miss Universe 1997, a D'Arcy Skincare user, best represent D'Arcy as its National Spokesperson? Explain your answer.
I believe she was the person I saw on the Shopping Network. I felt she
did a great job. I felt comfortable believing in what she was saying. I didn't
feel that she was simply trying to sell any product because it was her job.
 10. General Comments: Ordering products through D'Arcy Advantage is great. I find it very
easy to switch products with every order. I've called customer service twice to do
this & have had excellent service. It appears that the representatives know the products
which is so helpful. For the amount of products I receive I can't beat the price.
I really do need to take advantage of your "Ten a friend" program
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Thank you for taking the time to tell us about yourself
your skin and how we can keep you both happy. 2/20/14

Your Name: [REDACTED] Phone: [REDACTED]
Address: [REDACTED] City: [REDACTED] State: [REDACTED] Zip: [REDACTED]

1. What is your skin type? ☐ Dry ☐ Normal ☒ Combination ☐ Oily

2. What are/were your skin care concerns?

BREAKOUTS & MOISTURE & WRINKLES

3. What skincare regimen have you used prior to using D'Arcy? (dermatologist, antibiotics, other skin care products) What were the results?

CLINIQUE - O.K. RESULTS

4. What D'Arcy products have you used to help these concerns?

I'VE TRIED ALMOST EVERYTHING

5. What results did you experience from using D'Arcy products?

AT FIRST THE EYECREAM IRRITATED MY EYES, BUT THAT SUBSIDED. SOMETIMES I GO THROUGH PERIODS WHERE MY FACE BREAKS OUT DRASTICALLY - I'M NOT SURE IF IT'S HORMONE-RELATED OR PROBLEM SKIN

6. What are your favorite D'Arcy products? Tell us why.

VITAMINS - IT'S A FANTASTIC PRODUCT. TRYING LOTION CUTS DOWN MY OUTBREAK DRASTICALLY. CELLULAR EYE CREAM.

7. Is there a product we do not have that you would like to see D'Arcy offer? If so, tell us about it.

SOMETHING SIMILAR TO A PROF. ACID PEEL OR A PORE MINIMIZER

8. Why did you become a D'Arcy Advantage member? How can we improve member services?

I LOVE THE PRODUCTS I JUST DON'T GO THROUGH IT FAST ENOUGH TO BE IN THE CLUB.

9. Does Brook Lee, Miss Universe 1997, a D'Arcy Skincare user, best represent D'Arcy as its National Spokesperson? Explain your answer.

I DIDN'T EVEN KNOW SHE WAS YOUR SPONSOR.

10. General Comments:

SINCE I'VE TEMPORARILY DROPPED OUT OF THE CLUB CAN YOU SEND ME MY FREE SERUM ALONE, PLEASE.

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SEE ABOVE COMMENT.

Thank you for taking the time to tell us about yourself,
your skin, and how we can keep you both happy. BEV 10

Your Name: [REDACTED]

Phone: ([REDACTED])

Address: [REDACTED] City: [REDACTED] State: [REDACTED] Zip: [REDACTED]

1. What is your skin type? ☐ Dry ☐ Normal ☐ Combination ☒ Oily

2. What are/were your skin care concerns? OIL + BREAK-OUT, DARK SPOTS

3. What skincare regimen have you used prior to using D'Arcy? (dermatologist, antibiotics, other skin care products) What were the results?

dermatologist, MINICIN, Numerous over the counter items

4. What D'Arcy products have you used to help these concerns? Drying Lotion, SOAPLESS SOAP,

5. What results did you experience from using D'Arcy products? Controls OIL + DRIES UP BREAK-OUT

6. What are your favorite D'Arcy products? Tell us why. Drying Lotion - SPEEDS UP clearing of break-out + SOAPLESS SOAP. Cleans thoroughly

7. Is there a product we do not have that you would like to see D'Arcy offer? If so, tell us about it.

8. Why did you become a D'Arcy Advantage member? How can we improve member services?

SAW Ad in MAGAZINE

9. Does Brook Lee, Miss Universe 1997, a D'Arcy Skincare user, best represent D'Arcy as its National Spokesperson? Explain your answer.

PERSON WITH HEALTHY, CLEAR SKIN IS A good Spokes person

10. General Comments: D'Arcy Products SEem to help my SKIN Condition

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Thank you for taking the time to tell us about yourself,
your skin and how we can keep you both happy.

Your Name: [REDACTED] Phone: [REDACTED]
Address: [REDACTED] City: [REDACTED] State: [REDACTED] Zip: [REDACTED]

1. What is your skin type? ☐ Dry ☐ Normal ☒ Combination (body) ☒ Oily facial
2. What are/were your skin care concerns? Breakouts & blackheads (clogged pores)
Dry patchy skin around crowsfeet near eyes. Mostly
Dry patchy skin on body.
3. What skincare regimen have you used prior to using D'Arcy? (dermatologist, antibiotics, other skin care products) What were the results?
Neutrogena, Avon, Drying gels ^{results} over the counter too
diluted, Dr. Prescribed products, too harsh or ineffective.
4. What D'Arcy products have you used to help these concerns? Drying lotion, liquid matte
cellular eye cream, cellular recovery complex.
5. What results did you experience from using D'Arcy products? If used in moderation - acne
products work well both at night and daily, as
do moisturizers, when needed.
6. What are your favorite D'Arcy products? Tell us why. Drying lotion, liquid matte.
Drying lotion helps clear breakouts, the matte I use
during the day, no need for oil blotting papers
when used.
7. Is there a product we do not have that you would like to see D'Arcy offer? If so, tell us about it. Peel off mask
that works like pore cleaning strips.
8. Why did you become a D'Arcy Advantage member? How can we improve member services? I get to try a
variety of products to see which work best for me at great price
allow enough time between orders to fully finish
products - as not all products are used daily - but on
an as needed basis.
9. Does Brook Lee, Miss Universe 1997, a D'Arcy Skincare user, best represent D'Arcy as its National Spokesperson? Explain your answer.

n/A

10. General Comments: I was a ~~skeptic~~ skeptic, I've tried so
many different products both over the counter & prescription
that I was not pleased. The drying lotion changed my mind. It's
really worked!

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Thank you for taking the time to tell us about yourself,
your skin and how we can keep you both happy.

Your Name: [REDACTED] Phone: [REDACTED]
Address: [REDACTED] City: [REDACTED] State: [REDACTED] Zip: [REDACTED]

1. What is your skin type? ☐ Dry ☐ Normal ☒ Combination ☐ Oily

2. What are/were your skin care concerns? breakouts - always a few -

3. What skincare regimen have you used prior to using D'Arcy? (dermatologist, antibiotics, other skin care products) What were the results?

Neutrogena face wash, oil & stay Toner & Almay SPF 15 lotion And also an "oil for oily skin" by Matrix - results not great

4. What D'Arcy products have you used to help these concerns? The face wash, acne lotion toner, liqui-matte, cellulan recovery complex & the drying lotion & Tchinthammo mask

5. What results did you experience from using D'Arcy products? My skin is completely clear - it's wonderful

6. What are your favorite D'Arcy products? Tell us why. The drying lotion bc it clears my skin up overnight.

7. Is there a product we do not have that you would like to see D'Arcy offer? If so, tell us about it. A product is effective as your others for puffy circles under the eyes

8. Why did you become a D'Arcy Advantage member? How can we improve member services? I needed some of your products & have used them in the past - many years ago & finally saw your ad in a magazine.

9. Does Brook Lee, Miss Universe 1997, a D'Arcy Skincare user, best represent D'Arcy as its National Spokesperson? Explain your answer.

Yes, she has beautiful skin & I think that is what you co. represents

10. General Comments: I am so pleased w/ your products! It's great to be able to know you have control over your skin even in times of stress, PMS & chocolate! Looking forward to trying the anti-acne serum! Thanks for products that really work!!

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Thank you for taking the time to tell us about yourself, your skin and how we can keep you both happy.

Your Name: [REDACTED]

Phone: [REDACTED]

Address: [REDACTED]

City: [REDACTED]

State: [REDACTED]

Zip: [REDACTED]

1. What is your skin type? ☐ Dry ☒ Normal ☐ Combination ☐ Oily

2. What are/were your skin care concerns? Occasional acne breakouts.

3. What skincare regimen have you used prior to using D'Arcy? (dermatologist, antibiotics, other skin care products) What were the results?

Switched around, never found any that really worked.

4. What D'Arcy products have you used to help these concerns?

Drying lotion, Icthammol mask.

5. What results did you experience from using D'Arcy products?

Excellent, the best I have found so far.

6. What are your favorite D'Arcy products? Tell us why.

Drying lotion - really works. Icthammol mask - makes my skin feel refreshed and toned.

7. Is there a product we do not have that you would like to see D'Arcy offer? If so, tell us about it.

Makeup.

8. Why did you become a D'Arcy Advantage member? How can we improve member services?

Cheaper products and a chance to try different items.

9. Does Brook Lee, Miss Universe 1997, a D'Arcy Skincare user, best represent D'Arcy as its National Spokesperson? Explain your answer.

She is beautiful. I do not know enough about her to know if she is a good role model.

10. General Comments:

I would love if you could change the packaging of the Shea Butter Shampoo, it's difficult to handle.

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Thank you for taking the time to tell us about yourself,
your skin and how we can keep you both happy. 1/12/20

Your Name: [REDACTED]

Phone: ([REDACTED])

Address: [REDACTED]

City: [REDACTED]

State: [REDACTED]

Zip: [REDACTED]

1. What is your skin type? ☐ Dry ☐ Normal ☐ Combination ☒ Oily

2. What are/were your skin care concerns?

BLEMISHES & ACNE
VARIOUS PRODUCTS NONE OF THEM WORKED for me

3. What skincare regimen have you used prior to using D'Arcy? (dermatologist, antibiotics, other skin care products) What were the results?

PROACTIVE, ACCUTANE, DOXYCYCLINE 500M 2x DAY.
Mask, Liquid mate & Cellular Recovery complex

4. What D'Arcy products have you used to help these concerns?

ONCE DAILY LOTION, GEL, & MOISTURIZER

5. What results did you experience from using D'Arcy products?

my BREAK outs are DIMINISHING
SLOWLY BY SCRAPE.

6. What are your favorite D'Arcy products? Tell us why.

my favorite product is the ONCE DAILY LOTION, GEL, & MOISTURIZER
because they help with my breakouts.

7. Is there a product we do not have that you would like to see D'Arcy offer? If so, tell us about it.

I can't think of one right now.

8. Why did you become a D'Arcy Advantage member? How can we improve member services?

I saw the D'Arcy Advantage ADVERTISEMENT in a woman's magazine in my back room & I took the phone number.

9. Does Brook Lee, Miss Universe 1997, a D'Arcy Skincare user, best represent D'Arcy as its National Spokesperson? Explain your answer.

I don't know Brook Lee Miss Universe 1997 I can't give an opinion about her.

10. General Comments:

NONE

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Thank you for taking the time to tell us about yourself,
your skin and how we can keep you both happy. AFE 7/5/19

Your Name: [REDACTED] Phone: [REDACTED]
Address: [REDACTED] City: [REDACTED] State: [REDACTED] Zip: [REDACTED]

1. What is your skin type? ☐ Dry ☐ Normal ☐ Combination ☒ Oily

2. What are/were your skin care concerns? SENSITIVE SKIN, OILY + ACNE

3. What skincare regimen have you used prior to using D'Arcy? (dermatologist, antibiotics, other skin care products) What were the results?

DERMATOLOGIST - TOPICAL + ANTIBIOTICS - SO SO RESULTS, PROACTIV - HELPED W/ ACNE, BUT IRRITATED SKIN TOO MUCH

4. What D'Arcy products have you used to help these concerns? LIQUI-MATE, DRYING LOTION, COLLAGEN SKIN TONER, SOAPLESS SOAP, ICHTHAMOL MASK

5. What results did you experience from using D'Arcy products? CLEARED SKIN W/OUT OVERDROPPING

6. What are your favorite D'Arcy products? Tell us why. DRY LOTION - WORKS OVERNIGHT ON L2

DAYS TOPS. LIQUIMATE - WORKS WELL UNDER MAKEUP

7. Is there a product we do not have that you would like to see D'Arcy offer? If so, tell us about it.

8. Why did you become a D'Arcy Advantage member? How can we improve member services? EASIER, COST-EFFICIENT METHOD.

9. Does Brook Lee, Miss Universe 1997, a D'Arcy Skincare user, best represent D'Arcy as its National Spokesperson? Explain your answer.

CAN'T COMMENT - DID NOT KNOW. WHILE IT MAY SEEM FEASIBLE TO RELATE THAT THE MOST BEAUTIFUL PEOPLE HAVE SKIN PROBLEMS TOO, I PERSONALLY RELATE TO PRODUCTS THAT REALLY WORK W/OUT A CELEBRITY ENDORSEMENT.

10. General Comments: TRIED YOUR PRODUCT BASED UPON REVIEW IN SELF MAGAZINE.

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* Your D'Arcy Advantage member ID is [REDACTED]

~~Thank~~ Thank you for taking the time to tell us about yourself,
your skin and how we can keep you both happy. 16010
515

Your Name: [REDACTED] Phone: [REDACTED]

Address: [REDACTED] City: [REDACTED] State: [REDACTED] Zip: [REDACTED]

1. What is your skin type? ☐ Dry ☐ Normal ☒ Combination ☐ Oily

2. What are/were your skin care concerns? _____

3. What skincare regimen have you used prior to using D'Arcy? (dermatologist, antibiotics, other skin care products) What were the results?

Nothing

4. What D'Arcy products have you used to help these concerns? *the sleeping lotion and the acne lotion*

5. What results did you experience from using D'Arcy products? *well, the sleeping lotion after using the*

sleeping lotion, it has a great improvement of my skin

6. What are your favorite D'Arcy products? Tell us why. *the sleeping lotion, because it really gets*

rid of my pimples almost overnight

7. Is there a product we do not have that you would like to see D'Arcy offer? If so, tell us about it. *No*

8. Why did you become a D'Arcy Advantage member? How can we improve member services? *Because my Mom is.*

I think you're doing great the way you are right now.

9. Does Brook Lee, Miss Universe 1997, a D'Arcy Skincare user, best represent D'Arcy as its National Spokesperson? Explain your answer.

10. General Comments: _____

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If you have checked any of the above boxes, please sign your authorization X [REDACTED]

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Thank you for taking the time to tell us about yourself,
your skin and how we can keep you both happy.

Your Name: [REDACTED]

Phone: ([REDACTED])

Address: [REDACTED]

City: [REDACTED]

State: [REDACTED]

Zip: [REDACTED]

1. What is your skin type? ☐ Dry ☐ Normal ☐ Combination ☒ Oily

2. What are/were your skin care concerns? Ache on my face & Back, Oily
skin, Dye Damaged Hair.

3. What skincare regimen have you used prior to using D'Arcy? (dermatologist, antibiotics, other skin care products) What were the results?

To many to remember. D'Arcy is the first to work
other than Biore Nose Strips.

4. What D'Arcy products have you used to help these concerns?

Oily skin kit. & [REDACTED]
[REDACTED]

5. What results did you experience from using D'Arcy products?

Cleaver complexion as far
as acne, & imperfections go. The acne products
are a little too drying of the skin.

6. What are your favorite D'Arcy products? Tell us why.

[REDACTED]
[REDACTED]
[REDACTED]

7. Is there a product we do not have that you would like to see D'Arcy offer? If so, tell us about it.

Herbal masks,
they smell great, clear well, & are very relaxing.

8. Why did you become a D'Arcy Advantage member? How can we improve member services?

I liked how your
products included a Tech Support that in
order to contact would be an improvement. I

9. Does Brook Lee, Miss Universe 1997, a D'Arcy Skincare user, best represent D'Arcy as its National Spokesperson? Explain your answer.

Well, it is much more impressive to see
ordinary people's success stories. They are easier
to relate to.

10. General Comments:

D'Arcy Products cleared my skin problem
Nicely, thanks!

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3/18 Thank you for taking the time to tell us about yourself, your skin and how we can keep you both happy. BLE ✓

Your Name: [REDACTED] Phone: [REDACTED]

Address: [REDACTED] City: [REDACTED] State: [REDACTED] Zip: [REDACTED]

1. What is your skin type? ☐ Dry ☐ Normal ☒ Combination ☐ Oily

2. What are/were your skin care concerns? Acne, combination skin (only dry), wrinkles, uneven skin tone.

3. What skincare regimen have you used prior to using D'Arcy? (dermatologist, antibiotics, other skin care products) What were the results?

Numerous with no success.

4. What D'Arcy products have you used to help these concerns? The Drying Lotion has been wonderful! I also enjoy the shampoo/conditioner, the eye cream, the soapless face wash.

5. What results did you experience from using D'Arcy products? My complexion has been better than at any time in my life. The soapless face wash & drying lotion have been great. The eye cream seems to reduce lines around my eyes. The shampoo leaves my hair soft & shiny.

6. What are your favorite D'Arcy products? Tell us why. All listed above, especially the drying lotion.

7. Is there a product we do not have that you would like to see D'Arcy offer? If so, tell us about it. No

8. Why did you become a D'Arcy Advantage member? How can we improve member services? It was less expensive this way as I was buying so much drying lotion anyway. It would be nice to have longer time between orders (I usually don't use it all before I get more). I really like that I can change the items to order whatever combination of products I want.

9. Does Brook Lee, Miss Universe 1997, a D'Arcy Skincare user, best represent D'Arcy as its National Spokesperson? Explain your answer.

Not sure - has she ever had complexion problems?

10. General Comments: I enjoy your products (they are a bit expensive - but worth it). There are items I might like to try but cost limits me. I do like the Advantage membership as it does save money.

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Check this box if we have your permission to use your name, along with content, in any testimonials.

Would you like to be contacted about being featured in any future filmed testimonials. ☒

you have checked any of the above boxes, please sign your authorization X. [REDACTED]

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giving the time to tell us about yourself so we can keep you both happy.

Phone: [redacted] City: [redacted] State: [redacted] Zip: [redacted]

Exfoliation ☐ Oily

adult acne

3. What skincare regimen have you used prior to using D'Arcy? (dermatologist, antibiotics, other skin care products) What were the results?
I to remove incorrect spelling of my name from your mailing list

under Sandra Moors -
4. What D'Arcy products have you used to help these concerns? Drying Lotion, tried all w/o success except above & I like medicated

5. What results did you experience from using D'Arcy products? I've tried all skin care - my skin is so sensitive no one complete regime works for me but I have had success with Drying Lotion

6. What are your favorite D'Arcy products? Tell us why. Drying Lotion medicated cover ups

7. Is there a product we do not have that you would like to see D'Arcy offer? If so, tell us about it.

eye make up remover

8. Why did you become a D'Arcy Advantage member? How can we improve member services?

because I was buying drying lotion & for additional \$20 could receive more product was a better value

9. Does Brook Lee, Miss Universe 1997, a D'Arcy Skincare user, best represent D'Arcy as its National Spokesperson? Explain your answer.

I do not know who she is -

10. General Comments: The referral program is a good idea,

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D'Arcy Skincare

Department Survey

5813 North Andrews Way Fort Lauderdale, FL 33309

Thank you for taking the time to tell us about yourself
your skin and how we can keep you both happy.

Your Name: [REDACTED] Phone: [REDACTED]
Address: [REDACTED] City: [REDACTED] State: [REDACTED] Zip: [REDACTED]

1. What is your skin type? ☐ Dry ☐ Normal ☐ Combination ☒ Oily

2. What are/were your skin care concerns? Acne, breakouts

3. What skincare regimen have you used prior to using D'Arcy? (dermatologist, antibiotics, other skin care products) What were the results?

Numerous products; most recently Neutrogena + Lancome - fairly
pleased with both
skin care make up

4. What D'Arcy products have you used to help these concerns? drying lotion

5. What results did you experience from using D'Arcy products? drying lotion very effective, results
were quicker than had with other products previously

6. What are your favorite D'Arcy products? Tell us why. drying lotion - dries up breakouts quickly
& Soapless ^{collagen} Soap - noticed skin looks better & have had less
breakouts

7. Is there a product we do not have that you would like to see D'Arcy offer? If so, tell us about it.

8. Why did you become a D'Arcy Advantage member? How can we improve member services? became a member
for special offer on drying lotion; actually very pleased
with the flexibility of the member plan - substitutions
on products as an option & frequency of shipments

9. Does Brook Lee, Miss Universe 1997, a D'Arcy Skincare user, best represent D'Arcy as its National Spokesperson? Explain your answer.

Don't Really Know

10. General Comments: Have really just started to use more D'Arcy products so
haven't used them long enough to really know for sure how they are
- but so far have been pleased enough to continue & to also try
different D'Arcy products; also pleased with polite & low pressure
sales service

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Thank you for taking the time to tell us about yourself
your skin and how we can keep you both happy. *isc 25/5-1*

Your Name: [redacted] Phone: [redacted]
Address: [redacted] City: [redacted] State: [redacted] Zip: [redacted]

1. What is your skin type? ☐ Dry ☐ Normal ☒ Combination ☐ Oily

2. What are/were your skin care concerns? *acne every now and then*

3. What skincare regimen have you used prior to using D'Arcy? (dermatologist, antibiotics, other skin care products) What were the results?

dermatologist helped a lot but not totally

4. What D'Arcy products have you used to help these concerns? *Drying Lotion*

5. What results did you experience from using D'Arcy products? *improvements in one day*

6. What are your favorite D'Arcy products? Tell us why. *I have only tried the drying*

lotion, because it works great!

7. Is there a product we do not have that you would like to see D'Arcy offer? If so, tell us about it.

8. Why did you become a D'Arcy Advantage member? How can we improve member services? *a friend introduce*

me. service is great!

9. Does Brook Lee, Miss Universe 1997, a D'Arcy Skincare user, best represent D'Arcy as its National Spokesperson? Explain your answer.

yes, she is so pretty!

10. General Comments:

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Your FREE Anti-Acne Serum

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your skin and how we can keep you both happy.

Your Name: [REDACTED] Phone: ([REDACTED])
Address: [REDACTED] City: [REDACTED] State: [REDACTED] Zip: [REDACTED]

1. What is your skin type? ☐ Dry ☐ Normal ☒ Combination ☐ Oily

2. What are/were your skin care concerns? breakouts

3. What skincare regimen have you used prior to using D'Arcy? (dermatologist, antibiotics, other skin care products) What were the results?

Shiseido - didn't seem as though it was deep cleaning

4. What D'Arcy products have you used to help these concerns?

Drying lotion

5. What results did you experience from using D'Arcy products?

1 & 2 drying lotion

6. What are your favorite D'Arcy products? Tell us why.

drying lotion - it picks those problem areas faster than any other product I've used

7. Is there a product we do not have that you would like to see D'Arcy offer? If so, tell us about it.

n/a

8. Why did you become a D'Arcy Advantage member? How can we improve member services?

it's just simple

9. Does Brook Lee, Miss Universe 1997, a D'Arcy Skincare user, best represent D'Arcy as its National Spokesperson? Explain your answer.

I don't even know

10. General Comments:

I don't care too much for the Shea butter shampoo/cond
it seems to dry out my hair

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[REDACTED]

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Thank you for taking the time to tell us about yourself, your skin and how we can keep you both happy. S01261
517

Name: [REDACTED]

Phone: ([REDACTED])

Address: [REDACTED]

City: [REDACTED]

State: [REDACTED]

Zip: [REDACTED]

1. What is your skin type? ☐ Dry ☐ Normal ☒ Combination ☐ Oily

2. What are/were your skin care concerns? Breakouts are my skin concerns. No skin care ever took care of them. Patches of dry skin.

3. What skincare regimen have you used prior to using D'Arcy? (dermatologist, antibiotics, other skin care products) What were the results?

I used to go a to dermatologist. I had to take antibiotics & some creams were prescribed that made me sleepy & I couldn't go in the sun. Skincare from Chanel, Lancome, Clinique

4. What D'Arcy products have you used to help these concerns? Original drying lotion, zinc & sulfur mask, ichthammol mask.

5. What results did you experience from using D'Arcy products?

My skin breaks out less often. If it does break out, just drying lotion & I get results overnight. Cellular recovery - will make my skin moisturized, not oily. I get an instant lift from mask. My Natural face wash is a pick me up in the morning! Lightens my face

6. What are your favorite D'Arcy products? Tell us why.

All of the products are wonderful. My favorites are original drying lotion, zinc & sulfur mask, eye cream, concealer. The eye cream really works fast, all the pricey creams I used to buy earlier didn't do anything special for me. Drying lotion works overnight. The concealer hides away my acne while healing it.

7. Is there a product we do not have that you would like to see D'Arcy offer? If so, tell us about it.

Like a lotion to make my hair stronger (not just a shampoo) Smith to make my nails stronger: cream, oil or soak; Foundations

8. Why did you become a D'Arcy Advantage member? How can we improve member services?

Because it was convenient, the price was right & I had a choice. In the future if I could substitute 3 products instead of 4.

9. Does Brook Lee, Miss Universe 1997, a D'Arcy Skincare user, best represent D'Arcy as its National Spokesperson? Explain your answer.

Yes she does. I have seen her on home shopping network & she is wonderful

10. General Comments:

This is the first time I found smth that really works & isn't harmful to my body. For the first time I am confident enough every day to go on without foundation! Even if I have breakouts I can hide them w/ a concealer. All of my friends are telling me my skin looks wonderful. If only I discovered you earlier!

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Thank you for taking the time to tell us about yourself,
your skin and how we can keep you both happy.

Your Name: [redacted] Phone: [redacted]
Address: [redacted] City: [redacted] State: [redacted] Zip: [redacted]

1. What is your skin type? ☐ Dry ☐ Normal ☐ Combination ☐ Oily

2. What are/were your skin care concerns?

dry skin (patchy areas), occasional acne
concern about skin aging

3. What skincare regimen have you used prior to using D'Arcy? (dermatologist, antibiotics, other skin care products) What were the results?

Used dept store products

4. What D'Arcy products have you used to help these concerns?

face wash, beta carotene cream, ^{collagen} ~~toner~~, ~~moisturizer~~, eye cream

5. What results did you experience from using D'Arcy products?

skin smoother, dry skin gone, less breakout,

6. What are your favorite D'Arcy products? Tell us why.

~~daytime lotion~~ ~~retinol cream~~ ~~serum~~ ~~immediately~~
Serum - skin feels refreshed
eye cream - less lines under eye

7. Is there a product we do not have that you would like to see D'Arcy offer? If so, tell us about it.

8. Why did you become a D'Arcy Advantage member? How can we improve member services?

like not having to think about reordering & also being able
to try new products.

9. Does Brook Lee, Miss Universe 1997, a D'Arcy Skincare user, best represent D'Arcy as its National Spokesperson? Explain your answer.

She is wonderful but I would like to see
other people with problem skin who have used product.

10. General Comments:

Products are wonderful. Using my skin has
to get adjusted to product. Some product too greasy or
have something in them that causes my skin to react. Not D'Arcy.
Skin felt great after 1st use.

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Thank you for taking the time to tell us about yourself
your skin and how we can keep you both happy. ^{LSN 3} 6/13

Your Name: [REDACTED] Phone: [REDACTED]

Address: [REDACTED] City: [REDACTED] State: [REDACTED] Zip: [REDACTED]

1. What is your skin type? ☐ Normal ☒ Combination ☐ Only

2. What are/were your skin care concerns? Break-outs - lines / wrinkles

3. What skincare regimen have you used prior to using D'Arcy? (dermatologist, antibiotics, other skin care products) What were the results?

dermatologist, antibiotics, drying-irradiation - But clear as long as use

4. What D'Arcy products have you used to help these concerns?

5. What results did you experience from using D'Arcy products? Good

6. What are your favorite D'Arcy products? Tell us why. Original Drying Lotion - really

works and quick

Urban Defense SPF-15 cream. Protects from sun and skin seems to drink it up - without any greasy or oiliness - like nothing on skin - natural

7. Is there a product we do not have that you would like to see D'Arcy offer? If so, tell us about it. something to erase visible lines / wrinkles

8. Why did you become a D'Arcy Advantage member? How can we improve member services? To receive products

at a good price - Don't need shipments as often have to remember to put a order on hold would like to be able to have sent when needed to call when needed, so don't have to remember to stop a order

9. Does Brook Lee, Miss Universe 1997, a D'Arcy Skincare user, best represent D'Arcy as its National Spokesperson? Explain your answer.

a skin care user which has proven results

10. General Comments:

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☐ Would you like to be contacted about being featured in any future filmed testimonials. - maybe at later dates

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Thank you for taking the time to tell us about yourself
your skin and how we can keep you both happy.

MUE 201
5/17

Your Name: [REDACTED] Phone: [REDACTED]
Address: [REDACTED] City: [REDACTED] State: [REDACTED] Zip: [REDACTED]

1. What is your skin type? ☐ Dry ☒ Normal ☐ Combination ☐ Oily

2. What are/were your skin care concerns?

light acne

3. What skincare regimen have you used prior to using D'Arcy? (dermatologist, antibiotics, other skin care products) What were the results?

Clinique - wasn't doing anything w/ regards to clearing up my skin.

4. What D'Arcy products have you used to help these concerns?

shrinking lotion

5. What results did you experience from using D'Arcy products?

clearer skin

6. What are your favorite D'Arcy products? Tell us why.

shrinking lotion - it works!

7. Is there a product we do not have that you would like to see D'Arcy offer? If so, tell us about it.

8. Why did you become a D'Arcy Advantage member? How can we improve member services?

Wanted to try an entire new line of products. I had a big problem getting my 1st Advantage order in the mail -- it took ~~as long as~~ 3 phone calls + 3 separate shipments until I finally rec'd my order!

9. Does Brook Lee, Miss Universe 1997, a D'Arcy Skincare user, best represent D'Arcy as its National Spokesperson? Explain your answer.

10. General Comments:

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Department Survey

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Thank you for taking the time to tell us about yourself
your skin and how we can keep you both happy.

Your Name: [REDACTED] Phone: [REDACTED]
Address: [REDACTED] City: [REDACTED] State: [REDACTED] Zip: [REDACTED]

1. What is your skin type? ☐ Dry ☐ Normal ☒ Combination ☐ Oily

2. What are/were your skin care concerns? Wrinkles + Breakouts

3. What skincare regimen have you used prior to using D'Arcy? (dermatologist, antibiotics, other skin care products) What were the results?

Other Over the Counter Acne treatments.
They weren't very effective.

4. What D'Arcy products have you used to help these concerns? Drying lotion

5. What results did you experience from using D'Arcy products? It has cleared up
my face really well.

6. What are your favorite D'Arcy products? Tell us why. Drying lotion - it clears up
acne fast.

7. Is there a product we do not have that you would like to see D'Arcy offer? If so, tell us about it. An Anti-Wrinkle
Cream for Around eyes.

8. Why did you become a D'Arcy Advantage member? How can we improve member services? I saw an ad
for the drying lotion + tried it.

9. Does Brook Lee, Miss Universe 1997, a D'Arcy Skincare user, best represent D'Arcy as its National Spokesperson? Explain your answer.

I don't know her.

10. General Comments:

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Thank you for taking the time to tell us about yourself, your skin and how we can keep you both happy. D'Arcy

Your Name: [REDACTED] Phone: [REDACTED]
Address: [REDACTED] City: [REDACTED] State: [REDACTED] Zip: [REDACTED]

1. What is your skin type? ☐ Dry ☐ Normal ☒ Combination ☐ Oily
2. What are/were your skin care concerns? Breakouts of pimples that seem to lie deep under my skin

3. What skincare regimen have you used prior to using D'Arcy? (dermatologist, antibiotics, other skin care products) What were the results?
Over the counter products, minimal results. Alcohol dries out my skin. Botanical products not effective

4. What D'Arcy products have you used to help these concerns? Drying lotion and Tiqui-matt

5. What results did you experience from using D'Arcy products? The drying lotion clears up blemish within days (not weeks)

6. What are your favorite D'Arcy products? Tell us why. Drying lotion. It's the only product I ever used that you can see a marked difference overnight

7. Is there a product we do not have that you would like to see D'Arcy offer? If so, tell us about it. These new pore strips on market remove blackheads easier

8. Why did you become a D'Arcy Advantage member? How can we improve member services? Looking for a product that worked. Free samples are great because I am willing to spend money for something that works

9. Does Brook Lee, Miss Universe 1997, a D'Arcy Skincare user, best represent D'Arcy as its National Spokesperson? Explain your answer.
I never pay attention to that stuff.

10. General Comments:

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☐ Would you like to be contacted about being featured in any future filmed test [REDACTED]
If you have checked any of the above boxes, please sign your authorization X [REDACTED]

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Thank you for taking the time to tell us about yourself,
your skin and how we can keep you both happy. JAH5
9/3/

Your Name: [REDACTED] Phone: ([REDACTED])

Address: [REDACTED] City: [REDACTED] State: [REDACTED] Zip: [REDACTED]

1. What is your skin type? ☐ Dry ☐ Normal ☐ Combination ☒ Oily

2. What are/were your skin care concerns? ageing skin, blemishes

3. What skincare regimen have you used prior to using D'Arcy? (dermatologist, antibiotics, other skin care products) What were the results?

Lancom + Clinique products - no dermatologist

still had frequent breakouts + oily skin

4. What D'Arcy products have you used to help these concerns? daying lotion, liquid mat, wash (scrub)

2 masks for oily skin -

5. What results did you experience from using D'Arcy products? daying lotion + liquid mat - are wonderful

they work as promised (as do the masks)

6. What are your favorite D'Arcy products? Tell us why. Same as above esp. daying lotion

great for both my teenage sons

works better than dermatologist's products for them

7. Is there a product we do not have that you would like to see D'Arcy offer? If so, tell us about it. look forward to trying

your anti-aging line of products

8. Why did you become a D'Arcy Advantage member? How can we improve member services? Save money on products

I use regularly. Would like to try your other products by exchanging
or give samples of products w/ purchase

your sample size (travel kit) seems expensive + could be a bonus gift

9. Does Brook Lee, Miss Universe 1997, a D'Arcy Skincare user, best represent D'Arcy as its National Spokesperson? Explain your answer.

do not know ad

10. General Comments:

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Thank you for taking the time to tell us about yourself,
your skin and how we can keep you both happy. SEP 001
5/05

Your Name: [REDACTED] Phone: ([REDACTED])
Address: [REDACTED] City: [REDACTED] State: [REDACTED] Zip: [REDACTED]

1. What is your skin type? ☐ Dry ☐ Normal ☒ Combination ☐ Oily

2. What are/were your skin care concerns? BLEMISHES, ~~dry~~ MOISTURIZING
Aging / wrinkles.

3. What skincare regimen have you used prior to using D'Arcy? (dermatologist, antibiotics, other skin care products) What were the results?

Nothing has worked as well as D'ARCY

4. What D'Arcy products have you used to help these concerns? ~~dry~~ Dehydrating lotion, Camphor
lotion

5. What results did you experience from using D'Arcy products? excellent I am in the
45-50 age group - so I will be trying more of
the moisture paying products in the future.

6. What are your favorite D'Arcy products? Tell us why. Dehydrating lotion - @ clean up
blemishes overnight Camphor lotion works
under make-up.

7. Is there a product we do not have that you would like to see D'Arcy offer? If so, tell us about it. No - not as yet

8. Why did you become a D'Arcy Advantage member? How can we improve member services? Your salesperson
He sold me on the shampoo - it's great.

9. Does Brook Lee, Miss Universe 1997, a D'Arcy Skincare user, best represent D'Arcy as its National Spokesperson? Explain your answer.

Yes - don't know too much about her at
this time.

10. General Comments: I'm not sure I need the products
as often as every 10 days. I will continue until
I ascertain the products and/or timing are for me

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Thank you for taking the time to tell us about yourself,
your skin and how we can keep you both happy. *GH02*
6/12

Your Name: [REDACTED] Phone: [REDACTED]

Address: [REDACTED] City: [REDACTED] State: [REDACTED] Zip: [REDACTED]

1. What is your skin type? ☐ Dry ☐ Normal ☐ Combination ☒ Oily

2. What are/were your skin care concerns? *Teenager / hormonal changes*

3. What skincare regimen have you used prior to using D'Arcy? (dermatologist, antibiotics, other skin care products) What were the results?

over the counter products such as clearasil, medicated pads, etc.

4. What D'Arcy products have you used to help these concerns? *Drying Lotion*

5. What results did you experience from using D'Arcy products? *Clearer face*

6. What are your favorite D'Arcy products? Tell us why. *Drying Lotion because it works better than anything we've tried.*

7. Is there a product we do not have that you would like to see D'Arcy offer? If so, tell us about it. *We are still trying your products*

8. Why did you become a D'Arcy Advantage member? How can we improve member services? *Wanted help for my son's complexion. Service so far has been excellent.*

9. Does Brook Lee, Miss Universe 1997, a D'Arcy Skincare user, best represent D'Arcy as its National Spokesperson? Explain your answer.

Yes - because she promotes feeling good within not just the outside.

10. General Comments:

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☐ Check this box if we have your permission to use your name, along with content, in any testimonials.

☐ Would you like to be contacted about being featured in any future filmed testimonials.

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Department Survey

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Thank you for taking the time to tell us about yourself,
your skin and how we can keep you both happy. ^{AG/2005}

Your Name: [REDACTED] Phone: [REDACTED]
Address: [REDACTED] City: [REDACTED] State: [REDACTED] Zip: [REDACTED]

1. What is your skin type? ☐ Dry ☐ Normal ☒ Combination ☒ Oily

2. What are/were your skin care concerns? Breakouts on the chin
I'm striving for the healthy glow
I'm 34 & I don't want old looking skin

3. What skincare regimen have you used prior to using D'Arcy? (dermatologist, antibiotics, other skin care products) What were the results?
MINOCIN - ACCUTANE - I'VE USED EVERY PRODUCT, SOME OF
THE DEPT. STORE BRANDS WERE EXPENSIVE & DIDN'T CHANGE ANYTHI

4. What D'Arcy products have you used to help these concerns? DRYING LOTION, ICTHAMOL MASK +
ACNE LOTION FOR ACNE. BETA Renewing, Skin Vitamins & Cell. Rec. Con.

5. What results did you experience from using D'Arcy products? SKIN DOES LOOK YOUNGER
BREAKOUTS ARE LESS FREQUENT

6. What are your favorite D'Arcy products? Tell us why. DRYING LOTION - IT WORKS!
cellular Recover complex - I LIKE TO MIX IT WITH
MY FOUNDATION.

7. Is there a product we do not have that you would like to see D'Arcy offer? If so, tell us about it. SO FAR SO GOOD

8. Why did you become a D'Arcy Advantage member? How can we improve member services? SAW AD IN COSMO
FOR DRYING LOTION. I TRIED EVERYTHING ELSE SO
I FIGURED I'D TRY THIS ALSO. THE SERVICE
IS FINE - THE GIRLS ARE NICE ON THE PHONE.

9. Does Brook Lee, Miss Universe 1997, a D'Arcy Skincare user, best represent D'Arcy as its National Spokesperson? Explain your answer.
I'M SORRY I DON'T KNOW WHO SHE IS
SO I CANNOT ANSWER THIS QUESTION.

10. General Comments:

☒ Check this box if we have your permission to use content from your answers in any future testimonials.

☒ Check this box if we have your permission to use your name, along with content, in any testimonials.

☒ Would you like to be contacted about being featured in any future filmed testimonials?

If you have checked any of the above boxes, please sign your authorization X [REDACTED]

To receive your FREE D'Arcy Anti-Acne Serum, please send this completed form to:

D'Arcy Skincare

Department Survey

5813 North Andrews Way Fort Lauderdale, FL 33309

* Your FREE Anti-Acne Serum will be included in your next D'Arcy Advantage shipment

Thank you for taking the time to tell us about yourself,
your skin and how we can keep you both happy. RSP 00
5/03

Your Name: [REDACTED] Phone: (3) [REDACTED]

Address: [REDACTED] City: [REDACTED] State: [REDACTED] Zip: [REDACTED]

1. What is your skin type? ☐ Dry ☐ Normal ☒ Combination ☐ Oily

2. What are/were your skin care concerns? I've been ordering products for my 12 yr. old daughter (acne & blackheads).

3. What skincare regimen have you used prior to using D'Arcy? (dermatologist, antibiotics, other skin care products) What were the results?

Cleansing a.m. & p.m.

4. What D'Arcy products have you used to help these concerns? Drying lotion

5. What results did you experience from using D'Arcy products? Drying lotion extremely effective on acne

6. What are your favorite D'Arcy products? Tell us why. Drying lotion (see above)

7. Is there a product we do not have that you would like to see D'Arcy offer? If so, tell us about it. Would like a product for blackheads.

8. Why did you become a D'Arcy Advantage member? How can we improve member services? Cost.

9. Does Brook Lee, Miss Universe 1997, a D'Arcy Skincare user, best represent D'Arcy as its National Spokesperson? Explain your answer.

Not familiar

10. General Comments: I've recommended the drying lotion to a lot of other mothers

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Thank you for taking the time to tell us about yourself,
your skin and how we can keep you both happy. ~~Thank~~

Your Name: [REDACTED] Phone: [REDACTED] 7/23

Address: [REDACTED] City: [REDACTED] State: [REDACTED] Zip: [REDACTED]

1. What is your skin type? ☐ Dry ☐ Normal ☒ Combination ☐ Oily

2. What are/were your skin care concerns? oily skin, acne

3. What skincare regimen have you used prior to using D'Arcy? (dermatologist, antibiotics, other skin care products) What were the results?

Shiseido skin care. I still had major breakouts.

4. What D'Arcy products have you used to help these concerns?

Drying lotion, Sulfur Mask, Skin Vitamins

5. What results did you experience from using D'Arcy products?

very few pimples, and using Drying lotion they disappeared quickly.

6. What are your favorite D'Arcy products? Tell us why.

Drying lotion Quick results Skin Vitamins - my skin had a great texture and improved tremendously.

7. Is there a product we do not have that you would like to see D'Arcy offer? If so, tell us about it.

8. Why did you become a D'Arcy Advantage member? How can we improve member services?

The products gave great results!

9. Does Brook Lee, Miss Universe 1997, a D'Arcy Skincare user, best represent D'Arcy as its National Spokesperson? Explain your answer.

10. General Comments:

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Thank you for taking the time to tell us about yourself,
your skin and how we can keep you both happy. *AME 1*
4/18

Your Name: [REDACTED] Phone: ([REDACTED])
Address: [REDACTED] City: [REDACTED] State: [REDACTED] Zip: [REDACTED]

1. What is your skin type? ☐ Dry ☐ Normal ☒ Combination ☐ Oily

2. What are/were your skin care concerns? *GETTING RID OF PIMPLES FAST*

3. What skincare regimen have you used prior to using D'Arcy? (dermatologist, antibiotics, other skin care products) What were the results?

DRUG STORE / COSMETIC LINES - EITHER TOO STRONG OR TOO WEAK

4. What D'Arcy products have you used to help these concerns? *DRYING LOTION - MEDICATED*

CONCEALER - LIQUI-MATTE - ACNE LOTION

5. What results did you experience from using D'Arcy products? *DRYING LOTION IS THE GREATEST!*

HERE TODAY - GONE TOMORROW - GOODBYE ZITS!!

6. What are your favorite D'Arcy products? Tell us why. *DRY LOTION (AS NOTED ABOVE); MEDICATED*

CONCEALER & LIQUI-MATTE WEAR W/MAKEUP & IT DOESN'T CAUSE BREAKOUTS OR LOOK AWFUL.

7. Is there a product we do not have that you would like to see D'Arcy offer? If so, tell us about it. *I DON'T KNOW OF ANY.*

8. Why did you become a D'Arcy Advantage member? How can we improve member services? *I ORDERED THE DRYING LOTION AS ADVERTISED IN A MAGAZINE. WHEN I WENT TO RE-ORDER I WAS TOLD ABOUT THE ADVANTAGE MEMBERSHIP & SIGNED UP.*

9. Does Brook Lee, Miss Universe 1997, a D'Arcy Skincare user, best represent D'Arcy as its National Spokesperson? Explain your answer.

I DIDN'T KNOW SHE WAS YOUR REPRESENTATIVE. I HAVE NEVER SEEN ANY ADVERTISEMENTS OTHER THAN A PICTURE OF THE DRYING LOTION IN MAGAZINES.

10. General Comments: *YOUR PRODUCTS WORK GREAT.*

☒ Check this box if we have your permission to use content from your answers in any future testimonials.

☐ Check this box if we have your permission to use your name, along with content, in any testimonials. *NO*

☐ Would you like to be contacted about being featured in any future filmed testimonials? *NO*

If you have checked any of the above boxes, please sign your authorization X *[REDACTED]*

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